

## **CPS and Trimble Team to Develop New E-GPS "Everywhere" Mobile Location Solutions**

(SUNNYVALE, Calif. and CAMBRIDGE, UK, Feb. 8, 2005) - Trimble (NASDAQ: TRMB) and Cambridge Positioning Systems Limited (CPS) today announced plans to jointly develop new products to deliver Enhanced Global Positioning System (E-GPS) location solutions for the wireless network and mobile device markets.

E-GPS is a technology that addresses the problem of providing quality timing assistance to GPS-enabled devices in asynchronous networks such as GSM and WCDMA. The lack of a common synchronization source means that devices take longer to provide a location. E-GPS brings together two independent positioning methods, CPS's Matrix and GPS technologies, to provide a single solution for location "everywhere" applications to achieve faster location fixes and lower power consumption.

CPS offers location technology known as Matrix, which comprises Matrix Client Software and Matrix Server Software. Trimble is a leading GPS provider offering boards, modules, chipsets and GPS-based software solutions. The companies intend to work together to demonstrate how E-GPS will improve in-building and urban canyon operation, permit significantly faster location fixes and reduce costs. The joint solution will combine device and server software intelligence to provide optimal accuracy, optimal coverage, and minimum latency for GPS-enabled handsets and other mobile devices, providing an excellent user experience. The objective of the joint development is to establish E-GPS as the technology of choice for mobile handsets and other GPS devices.

"The combination of CPS Matrix and Trimble's world leading R&D in GPS creates a very powerful proposition for GSM and the rapidly emerging 3G markets," said Chris Wade, CPS CEO. "Combining complementary technologies to create E-GPS is very much what the CPS 'Matrix Everywhere' vision is about. We are delighted to work with Trimble in developing new and improved ways of delivering solid, cost-competitive location solutions. Trimble's long history of technology innovation and its leadership position in GPS makes the Company a perfect development partner."

"Deriving accurate timing for mobile stations using GSM and WCDMA radios has very positive implications for the use of GPS in both these environments. Without an accurate knowledge of time, GPS sensitivity is constrained by acquisition time and computational resources. The combination of Matrix and GPS technology has the potential to produce a low cost and very capable positioning solution for GSM and WCDMA handsets," said Dennis Workman, vice president and general manager of Trimble's Component Technologies Division.

"This joint development continues Trimble's theme of increasing the robustness of location solutions in mobile environments."

### **About CPS**

CPS (Cambridge Positioning Systems Limited) delivers cost competitive high accuracy mobile location technology to the billion-strong customer GSM and emerging 3G/WCDMA markets. CPS' products are based on its software-only Matrix technology - which delivers sub-100m accuracy, sub-3 second location fixes and all environment coverage. The product portfolio extends to Matrix 3G and E-GPS - a powerful combination of Matrix and GPS technology. With network deployments of Matrix underway, CPS is working with the world's leading mobile technology companies - including HP, Andrew, ZTE and TTPCom - to enable a new generation of high accuracy location based services and devices for enterprise and consumer markets. Headquartered in Cambridge (UK), CPS is funded by venture capital and strategic corporate investors. CPS' value is underpinned by 20 key worldwide technology patents - one of the largest and most comprehensive IPR portfolios of high accuracy location technology in the world.

**For more information about CPS visit: [www.cpslocates.com](http://www.cpslocates.com).**

## **About Trimble**

Trimble is a leading innovator of Global Positioning System (GPS) technology. In addition to providing advanced GPS components, Trimble augments GPS with other positioning technologies as well as wireless communications and software to create complete customer solutions. Trimble's worldwide presence and unique capabilities position the Company for growth in emerging applications including surveying, automobile navigation, machine guidance, asset tracking, wireless platforms, and telecommunications infrastructure. Founded in 1978 and headquartered in Sunnyvale, Calif., Trimble has more than 2,000 employees in more than 20 countries worldwide.

For company news and information, visit Trimble's Web site at [www.trimble.com](http://www.trimble.com).

Certain statements made in this press release are forward looking statements within the meaning of Section 27A of the Securities Act of 1933 and Section 21E of the Securities Exchange Act of 1934, and are made pursuant to the safe harbor provisions of the Securities Litigation Reform Act of 1995. These statements involve risks and uncertainties, and actual events and results may differ materially from those described in this news release. Factors that could cause or contribute to such differences include, but are not limited to the inability of Trimble and CPS to develop, and/or bring to market, jointly developed products due to technological difficulties, cost concerns or business disagreements between the parties; obtaining certifications and type approvals for the products; the available supply of products; market acceptance by mobile device manufacturers and network operations of the E-GPS technology and the products; and the non-exclusive nature of the relationship between the parties and resulting ability of CPS to partner with other GPS companies, to the detriment of the Trimble and CPS joint arrangement. More information about potential factors which could affect Trimble's business and financial results is set forth in reports filed with the SEC, including Trimble's quarterly reports on Form 10-Q and its annual report on Form 10-K. All forward looking statements are based on information available to Trimble as of the date hereof, and Trimble assumes no obligation to update such statements.

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