

## **Versatel puts into production a convergent mediation system implemented by DigitalRoute and Flexagon**

**Berlin/Munich, Germany, February 1, 2006** – Versatel, a telecommunications operator in Germany, has put into production a convergent mediation system implemented by DigitalRoute and Flexagon. Flexagon implemented DigitalRoute's convergent mediation platform - MediationZone® for flexible charging of Versatel's telecommunications services.

DigitalRoute and Flexagon were selected following a detailed evaluation process including an on-site proof-of-concept. Selection criteria included a proven track record in voice & data mediation, the ease of deployment & use of the mediation system, scalability and hardware efficiency.

Thomas Börger, Divisional Director IT of Versatel: "The replacement of our legacy mediation system with DigitalRoute's MediationZone® has provided us with the market-leading mediation platform. Versatel's operations go across Germany and we required a system with ease of deployment & use across many different technologies and services. Flexagon is a key partner for Versatel and they have implemented all our requirements in a very short time."

"I am proud that Versatel chose to partner with DigitalRoute for mediation and this is another confirmation of DigitalRoute's market leadership in mediation", says Jan Karlsson, CEO of DigitalRoute. "Many service providers are still struggling with a high cost-of-ownership and inflexibility of their existing mediation, and could substantially lower their cost-of-ownership by replacing their existing mediation system(s) with DigitalRoute's mediation."

Dieter Birmoser, Managing Partner of Flexagon GmbH: "We are proud of having provided Versatel with a comprehensive business solution. Flexagon is extremely focused on meeting our customers' requirements, and with MediationZone®, we have found a system which is both very powerful and easy to implement."

### **About Versatel**

Versatel is a leading provider of data, communication and internet services for corporate and residential customers in Baden-Wuerttemberg, North Rhine-Westphalia, Schleswig-Holstein and Hamburg, Munich, Nuremberg and Berlin. The private equity company Apax, majority shareholder of TROPOLYS GmbH, has closed the acquisition of Versatel Deutschland Holding GmbH on October 14, 2005 with the objective of merging Versatel and TROPOLYS. The fusion of both telecommunication companies leads to the 2nd biggest alternative telecommunications provider in Germany. More information can be found at [www.versatel.de](http://www.versatel.de).

### **About Digital Route AB**

Recognizing the deficiencies of other mediation solutions, DigitalRoute was founded in 2000 to provide best-of-breed mediation to telecom network & service providers. DigitalRoute's philosophy is to make mediation easy & cost-effective and DigitalRoute's MediationZone® supports any combination of batch, real-time and active/bi-directional mediation of voice, data & content, with carrier-grade functionality and unparalleled flexibility.

There are more than 40 MediationZone® deployments across Europe, Africa, the Middle East, North America, South America, Asia and Oceania. More information can be found at [www.digitalroute.com](http://www.digitalroute.com) Contact: Lars Hagebris, Sales Director, DigitalRoute, + 46 8 579 950 20, [lars.hagebris@digitalroute.com](mailto:lars.hagebris@digitalroute.com)

**About Flexagon GmbH**

Flexagon was founded in 2002 by Dieter Birmoser in Germany and is located in Munich. Flexagon provides specific software solutions for the telecommunication industry. 15 years of practice in planning, developing and deploying systems for commissioning, provisioning and mediation billing applications is a key issue for our success. Together with DigitalRoute's, Oracle's and SUN's Partnership, Flexagon delivers turn key solution and full service for its customers. More information can be found at [www.flexagon.de](http://www.flexagon.de).