



# ***Press Release***

***FOR IMMEDIATE RELEASE***

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## **Sylantro Systems Adds Two New Customers Offering VoIP Alternatives to UNE-P Services**

*VoEx, STS Telecom Use Sylantro Platform to Power Highly Differentiated VoIP Services That Challenge the New Regulatory Landscape*

**CAMPBELL, Calif., January 31, 2005** – Sylantro Systems Corporation today announced that VoEx, Inc. and STS Telecom have integrated Sylantro's applications feature server and hosted communications applications as part of their comprehensive new service strategies to deliver richer, differentiated alternatives to Unbundled Network Element Platform (UNE-P) service offerings. UNE-P has been the foundation for many competitive providers' offerings over much of the past decade; however, recent rulings have brought major changes to the UNE-P program. These deployments represent Sylantro's growing base of U.S. customers that are shedding the restrictions of UNE-P by offering highly scalable Voice over IP (VoIP) services for their consumer and business customers.

STS Telecom, an innovative South Florida-based telecommunications service provider, has deployed Sylantro servers and applications as part of the new EVOLUTION enterprise VoIP offering that will be initially deployed in 30 major U.S. markets. STS plans to migrate more than 10,000 existing business and residential customers to the Sylantro platform as part of an end-to-end solution that includes advanced calling features, local/long distance, bandwidth, equipment and installation.

“We began planning our EVOLUTION offering more than a year and a half ago in anticipation of these regulatory changes,” said Mark Amarant, CEO of STS Telecom. “One of our biggest challenges was finding a platform that would support our large, distributed enterprise customers, yet still provide eye-catching features that serve our consumer subscriber base. Sylantro’s scalability and flexibility are fundamental to our service strategy and allow us to provide a complete solution through our direct, dealer and agent channels.”

VoEx, Inc., a VoIP services and enhanced managed services provider based in Grand Rapids, Michigan, has deployed Sylantro’s applications feature server as the basis for its IP Centrex and IP Mobility services. VoEx serves large, communications-intensive enterprise customers and delivers value-added VoIP applications for CLECs (Competitive Local Exchange Carriers) and data backbone service providers throughout the world.

“Many of our mid-sized CLEC customers are looking for new revenue sources in the wake of the recent UNE-P regulatory changes,” said Jay Crookston, CMO of VoEx, Inc. “Through Sylantro’s platform and our own VoIP managed services capabilities, we can help our CLEC partners quickly deliver innovative, feature-rich new products that open new markets, new revenue streams and new possibilities.”

Through Sylantro, service providers have developed new service offerings for business and consumer markets that include compelling VoIP features such as click-to-call, find me/follow me, and customized browser-based user portals for management of phone features and settings. These and other Sylantro-based features far exceed the capabilities available through UNE-P -based offerings and allow service providers to address new markets with compelling service offerings via several network models. Further, the distributed, Internet-style architecture employed by Sylantro allows service providers to extend their offerings beyond their traditional geographic boundaries.

“Competitive carriers have a number of options in transitioning from UNE-P offerings, and ultimately the decision comes down to margins and market share,” said Sue Platner, president of The Northridge Group, Inc., an industry consulting firm. “By offering enhanced services, beyond dial tone and data services, service providers can increase average revenue per user, and substantially impact the bottom line in their new offerings.”

Sylantro Systems is the leading provider of hosted PBX and IP Centrex applications, voice VPN capabilities and consumer broadband applications via the company's carrier-grade feature server. Sylantro's products are successfully deployed around the globe with the widest market distribution in its product class. The Sylantro platform provides the telco-grade scalability, reliability, operability and regulatory compliance required for massively scalable carrier deployments to serve millions of users.

***About Sylantro Systems Corp.***

Sylantro Systems provides the premier software platform for advanced IP Centrex and hosted communications services for business, residential, wireless and other applications. The company leads the market in deployments, with carriers such as SBC and Verizon, PTTs such as TeliaSonera, and next-generation service providers such as Level 3, STS Telecom, VoEx and Covad using the Sylantro platform. With a unique combination of advanced applications, a carrier-class platform, and proven go-to-market services, Sylantro allows service providers to rapidly deliver high-value, high-margin managed telephony services. These award-winning solutions offer business users sophisticated communications services without the cost and complexity of today's in-house PBX and key systems, and give consumers new flexibility in their communications services. Sylantro is a privately held company backed by premier investors. On the Web: [www.sylantro.com](http://www.sylantro.com)

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